



# Annual Report

2023



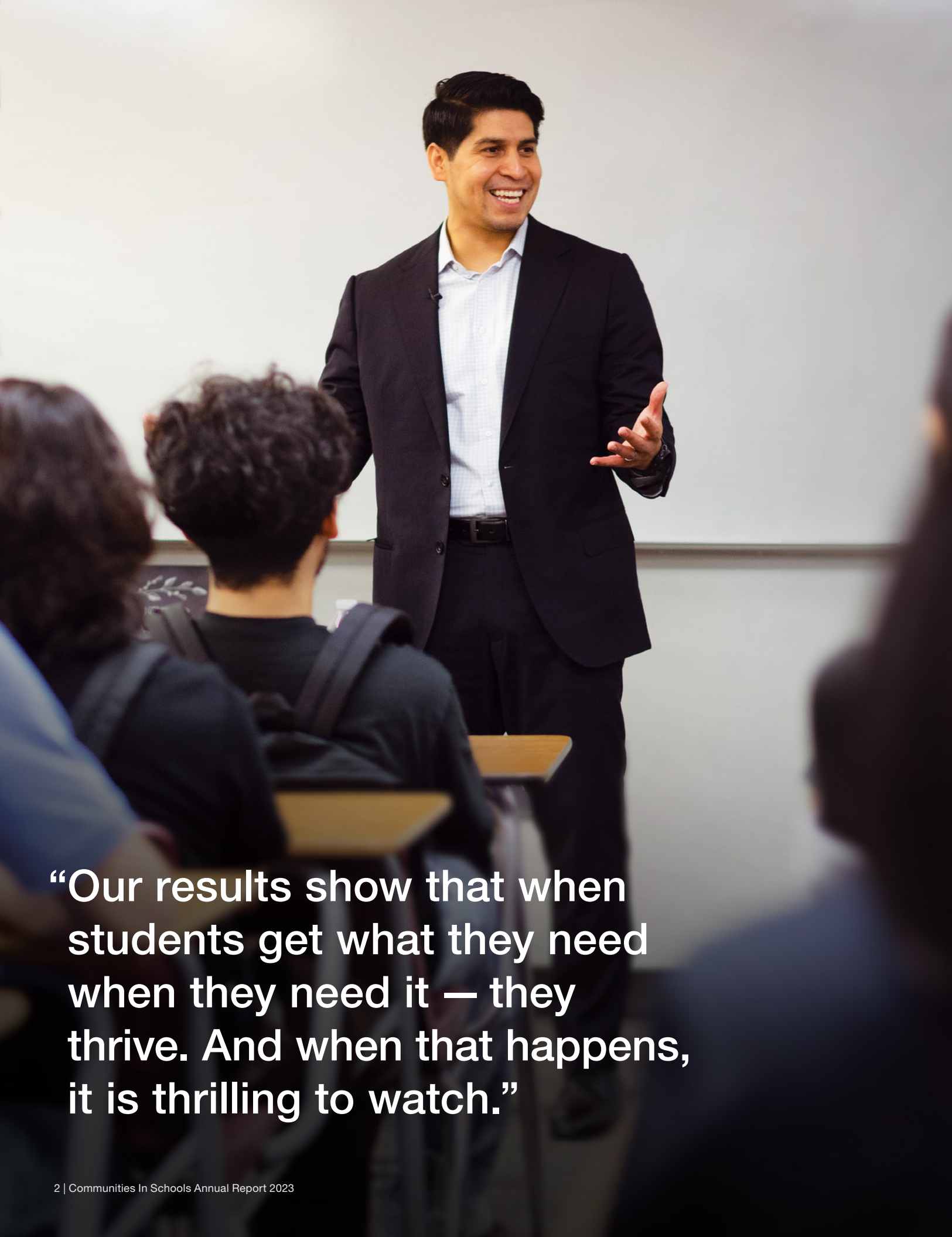
# OUR MISSION

We surround students with a community of support, empowering them to stay in school and achieve in life.



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“Our results show that when students get what they need when they need it — they thrive. And when that happens, it is thrilling to watch.”

## Letter from the President and CEO

Every student in every one of our public schools has the potential to succeed.

That potential is realized when students are surrounded by resources, not barriers; when opportunities are available to all students, not just some; and when caring adults are central to, not missing from students' lives.

That's why Communities In Schools® (CIS®) exists and that's what we do: empower student success.

Our results show that when students have the relationships and resources they need, they thrive. And when that happens, it's thrilling to watch. Last year, we saw amazing examples of grit and determination as students reached their goals and worked to overcome obstacles with support from CIS. This report highlights two students, [Janiah](#) and [Ja-Mez](#), who exemplify these qualities like so many of the two million students we serve.

As our public education system continues to face deep challenges around learning loss and increased absenteeism, the role CIS plays is more important than ever. We must find new and innovative ways to help communities come together to meet the needs of all students. This report also highlights results from the first year of our Scaling for Student Success Initiative that aims to reach 1,000 new schools in five years — the first step in a multi-year plan to reach every Title I school in America. The plan has already enabled CIS to bring our evidence-based and proven model to 277 new schools, reaching more than 200,000 new students.

Being present in a student's life matters, and that's why CIS works inside schools using a research backed, data-driven and cost-effective way to connect with the students who are furthest from opportunity. And it's why today's education leaders and policymakers see CIS as a “must-have” and not a “nice-to-have” inside schools. Our results show that successful classroom learning depends on building trusting relationships and removing barriers. We are excited to leverage this moment of opportunity for CIS — to partner with more educators, leverage public funding, and, most importantly, serve many millions more students.

The impact and stories included in this annual report demonstrate how we have seized this moment over the past year. With your support, we've built a movement for educational equity that has translated into measurable results for the students that we serve. Together, we will expand that movement to reach even more students in the years to come.

¡Adelante!

**Rey Saldaña**  
President and CEO  
CIS National

# OUR IMPACT

## *Empowering Student Success*

Our success as a national network is firmly rooted in the success of our students. The quantifiable results we are most proud of are that our case-managed students — those most at risk of dropping out — remained engaged in school and on track for graduation. However, these results only tell part of our story. Our greatest impact on the students that we serve is helping them see their potential so they can start to realize it in ways big and small. We clear the way for their success, so they can lead the way to a brighter future.

### CASE-MANAGED STUDENT OUTCOMES<sup>1</sup>

# 99%

of students remained in school through the end of the school-year.

# 97%

of K-11 students were promoted to the next grade.

# 95%

of 12<sup>th</sup> grade students graduated or received a GED.



<sup>1</sup> Case-managed students are referred by school teachers and administrators for individualized support from CIS site coordinators. It's a collaborative process that involves providing, coordinating, monitoring, and evaluating student progress against established goals. The data provided is for the 2022-23 school year — the most recent academic school year for which data is available.

# OUR STUDENTS

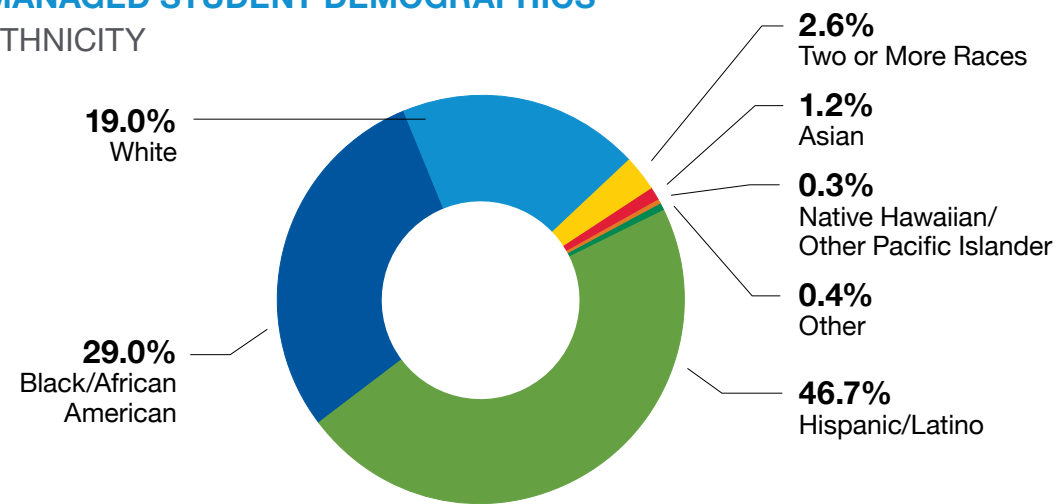
## Pursuing Educational Equity

A student's zip code shouldn't predict their success. Yet, the reality is that the students who are most at risk of dropping out of school live in communities of color, rural areas, or zip codes with high rates of poverty. Academic deficiency, behavioral challenges, and chronic absenteeism are just a few of the reasons that students are referred to CIS for case management. When these same students have access to resources and equitable learning conditions, they demonstrate the commitment, perseverance, and ability to succeed in spite of the odds stacked against them. These are the students CIS works with to fulfill their dreams — big and small.

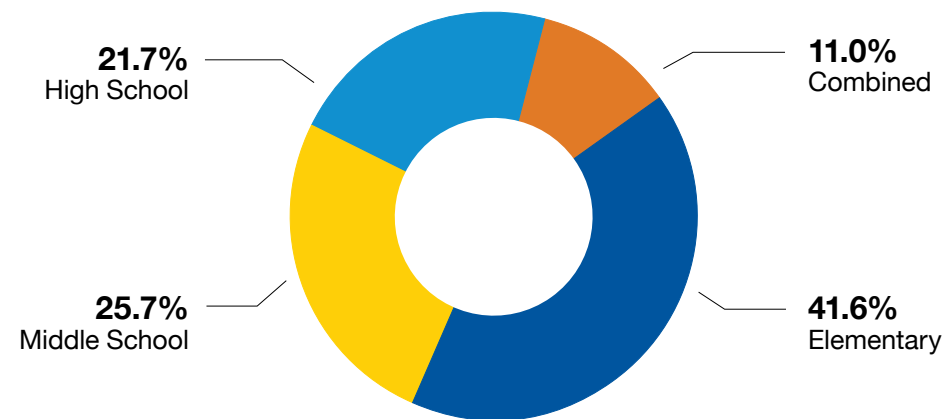
Our national network helped more than two million students write their own success stories — nearly 200,000 more students than the year prior.

### CASE-MANAGED STUDENT DEMOGRAPHICS

#### RACE/ETHNICITY



#### GRADE LEVEL



<sup>2</sup> Represents the total number of students who received whole-school (Tier 1) and case management (Tier 3) support in CIS partner schools during the 2022-23 school year.



# 2 MILLION

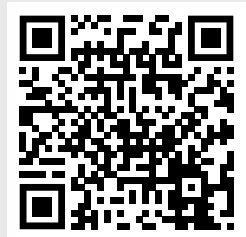
Students Reached<sup>2</sup>



## JANIAH'S STORY

Students experiencing a change in behavior, attendance, or academics are often identified and referred by teachers to receive individual student support from a CIS site coordinator. For Janiah, the devastating loss of multiple close family members led her to put up an emotional “wall” at school. Her site coordinator, Ms. Joyner, recognized Janiah’s need for someone to help her process the trauma of her loss.

Through her caring and supportive relationship with Ms. Joyner, Janiah overcame the emotional barriers that prevented her from fully engaging at school. Today, her bright, beautiful smile and outgoing personality are evidence of Janiah’s incredible resiliency and the difference that site coordinators are making every day in the lives of their students.



[WATCH Janiah's story](#)

Preview Janiah's story in this short video clip.

[cisnational.org/  
44KXMKS](https://cisnational.org/44KXMKS)

## OUR MODEL

### *Transforming Public Education*

Our mission to surround students with a community of support is powered by the relationships that site coordinators — our CIS’ school-based staff — cultivate with students and families. Similarly, our ambition to transform public education is powered by the relationships we cultivate with teachers and school leaders across the country. Through our evidence-based model, we provide tiered supports designed to meet the needs of the students, schools, and communities that we serve.

### TIERED MODEL OF INTEGRATED STUDENT SUPPORTS

#### **TIER I: SCHOOL-WIDE SUPPORT**

Programs and services available to all students and designed for school-wide impact.

#### **TIER I EXAMPLES**

Vision and dental screenings, parent engagement opportunities, school supply and food distribution programs, and attendance incentives.

#### **TIER II: SMALL GROUP SUPPORT**

Targeted supports provided in group settings to referred students with a common need.

#### **TIER II EXAMPLES**

STEM and leadership programs, small group tutoring, social support groups.

#### **TIER III: INDIVIDUAL STUDENT SUPPORT**

Intensive, one-on-one interventions for case-managed students with highly specific needs.

#### **TIER III EXAMPLES**

One-on-one tutoring and academic supports, mental health supports, home visits, mentoring, and individualized goal-setting and improvement plans.



## JA-MEZ'S STORY

“The Push” is an inspiring documentary film that follows the relationship between a high school senior, Ja-Mez, and his CIS site coordinator, Darrell. The film provides an inside look at one of the many success stories unfolding in thousands of CIS schools across the country.

In the film, Ja-Mez and Darell reflect on their journey to high school graduation — an accomplishment that seemed impossible just two years earlier. Ja-Mez seemed likely to follow the path of many of his peers who did not finish high school. However, with support from Darell, Ja-Mez receives the motivation he needs to push himself to succeed.



### Meet Ja-Mez

Preview Ja-Mez's story in this short video clip.

[cisnational.org/  
3xxamRK](https://cisnational.org/3xxamRK)



### WATCH the Film

See our work in action through the full-length documentary film.

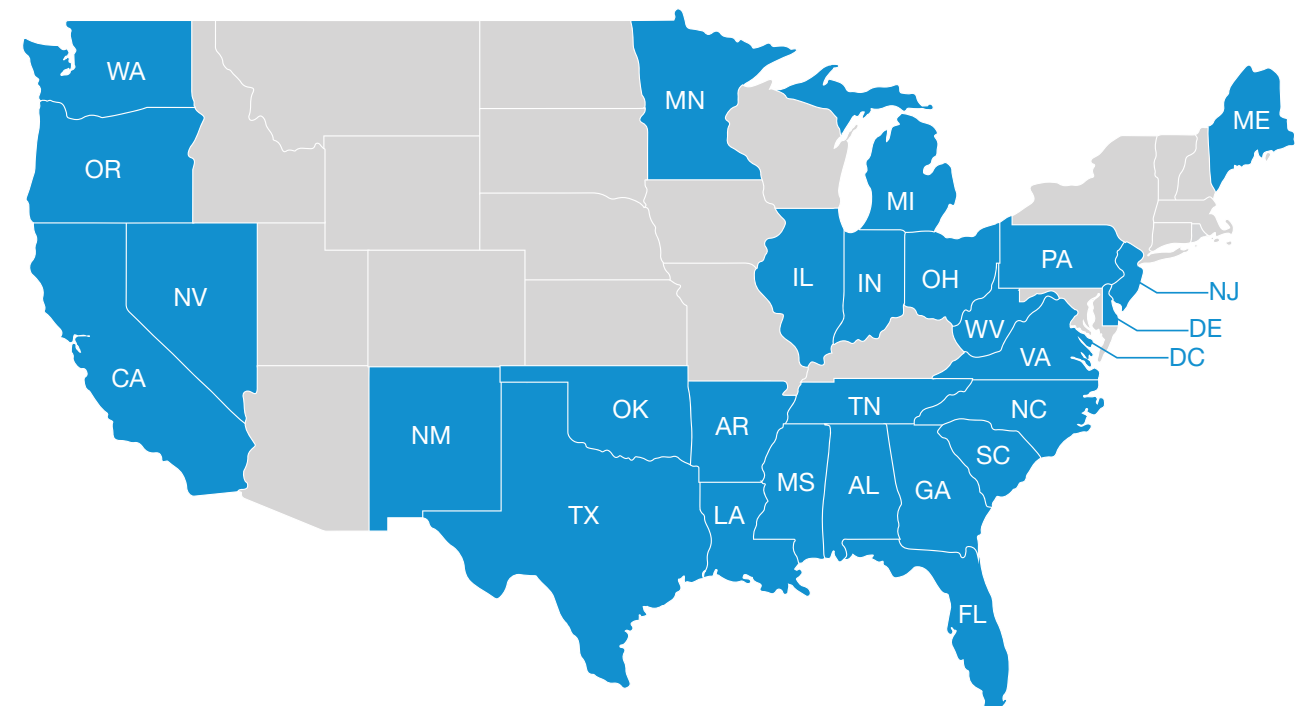
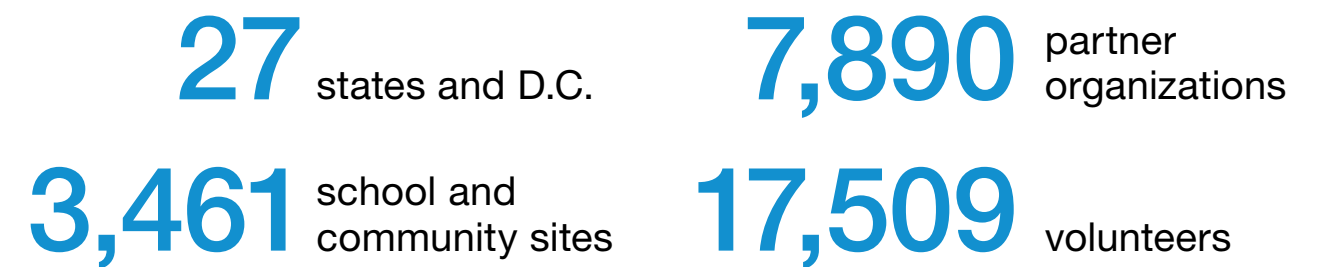
[cisnational.org/  
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## OUR COMMUNITY

### Mobilizing Communities

The CIS Network served as a force multiplier for public schools by harnessing and seamlessly coordinating the efforts of thousands of CIS staff members, partner organizations, and volunteers. Our success is rooted in our ability to dramatically increase the capacity of partner schools to identify, coordinate, and deliver a wide range of resources to the students who need them most.

#### NATIONAL NETWORK AT-A-GLANCE<sup>3</sup>



<sup>3</sup> The data provided is for the 2022-23 school year--the most recent academic school year for which data is available. The state map is current as of July 2024.

## OUR AMBITION

### *Expanding Access*

CIS has a bold goal to build a more equitable system of public education by playing a leading role in transitioning public schools from a narrow focus on academic achievement to one that promotes the long-term development and success of all students. Our ambition is to bring integrated student supports to every Title I school in America.





## Key Accomplishments

The success of the CIS National Office is interconnected with the success of the National Network. That's why each of our accomplishments are representative of the primary ways that we supported the growth and sustainability of both the National Office and National Network.

### EXPANDED ACCESS TO INTEGRATED STUDENT SUPPORTS

through the launch of our Scaling for Success Initiative. We laid the groundwork for an initiative that will add 1,000 new schools to the CIS National Network over five years. In pursuit of that goal, we were successful in adding 277 new schools serving 200,000 students in the first year of our strategic plan.

### STRENGTHENED NETWORK SUSTAINABILITY

by building the capacity of the CIS National Network to successfully advocate for and secure more than \$200 million in federal, state, and local funding. Our focus on increasing public funding sources helps expand and sustain school partnerships by diversifying available sources of financial support.

### INVESTED IN LOCAL COMMUNITIES

through targeted subgrants to enhance and deepen our work in existing schools. These investments focused on providing funding for rural schools, social and emotional learning, and college and career readiness supports.

### LAUNCHED THIRD-PARTY EVALUATIONS

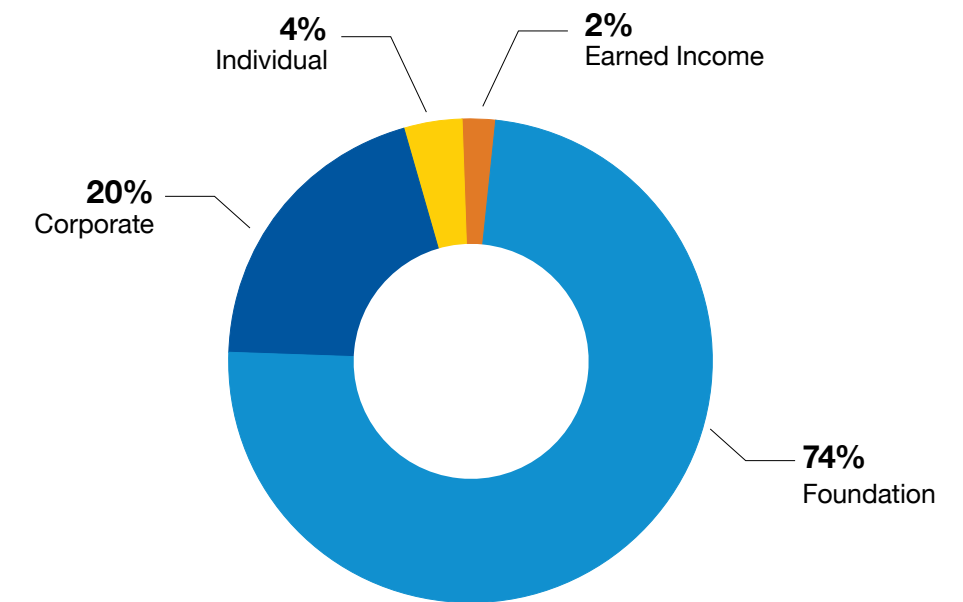
to validate the impact of our model of integrated student supports and drive continuous learning. The evaluations build on a history of more than thirteen prior independent research studies that demonstrate the impact of our model on student and school outcomes.

## OUR FINANCIALS

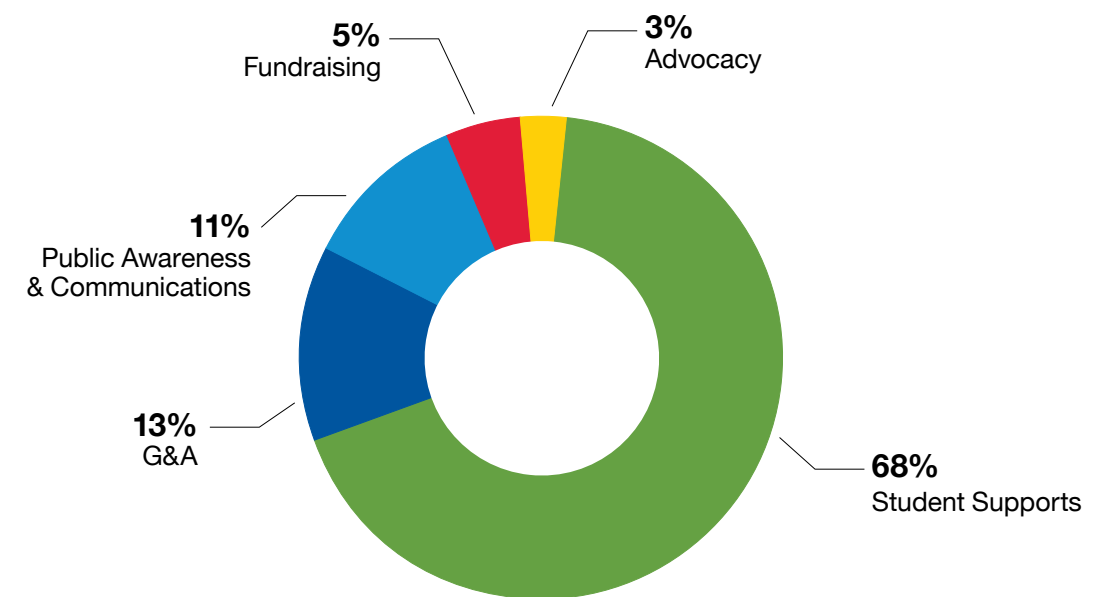
### Prioritizing Fiscal Responsibility

For close to 50 years, our focus on operational excellence and efficiency has provided a consistently strong and stable foundation for our work. Today, we continue to approach that work with a keen sense of responsibility to the funders who have placed their trust in us and have chosen to support our continued growth.

#### SUPPORT AND REVENUE<sup>4</sup>



#### EXPENSES

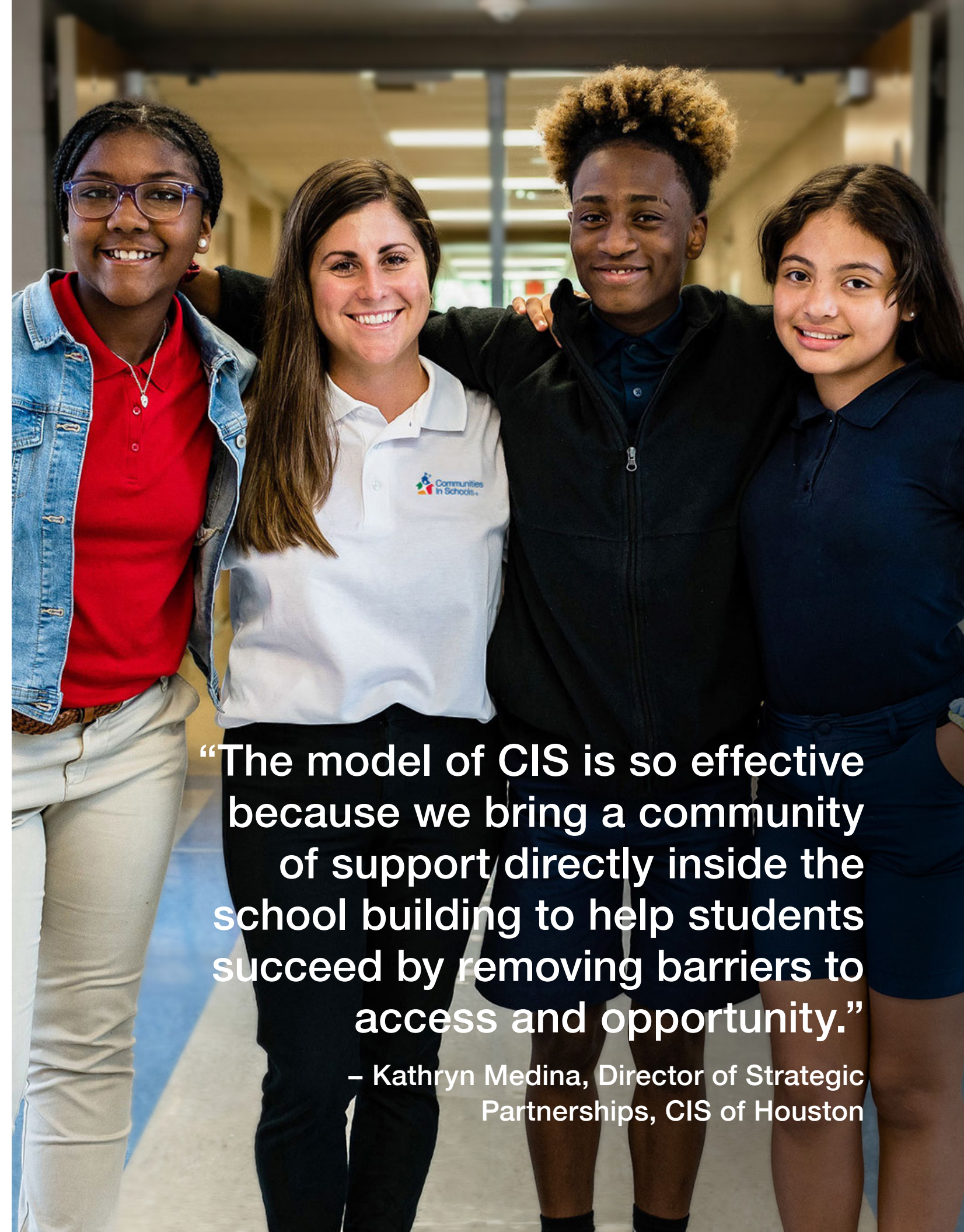


<sup>4</sup> Excludes in-kind contributions.

## Statement of Activities and Changes in Net Assets

Year ended September 30, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
<b>SUPPORT AND REVENUE</b>			
Corporate, Foundation and Individual Contributions	\$8,146,420	\$24,583,001	\$32,729,421
In Kind Contributions	45,274,223	-	45,274,223
Other Revenue	648,201	-	648,201
<i>Net Assets Released From Restrictions</i>			
Satisfaction of Program Restrictions	15,391,303	(15,391,303)	-
Release of Distribution of Endowment Earnings	1,357,197	(1,357,197)	-
<b>Total Support and Revenue</b>	<b>70,817,344</b>	<b>7,834,501</b>	<b>78,651,845</b>
<b>EXPENSES</b>			
<i>Program Services</i>			
Advocacy and Thought Leadership	1,021,137	-	1,021,137
Public Awareness and Communications	3,308,392	-	3,308,392
In Kind Services	45,274,223	-	45,274,223
Student Supports	20,800,005	-	20,800,005
External Consulting Services	3,176,535	-	3,176,535
<b>Total Program Services</b>	<b>73,580,292</b>	<b>-</b>	<b>73,580,292</b>
<i>Supporting Services</i>			
General and Administrative	4,285,489	-	4,285,489
Fundraising	1,600,510	-	1,600,510
<b>Total Supporting Services</b>	<b>5,885,999</b>	<b>-</b>	<b>5,885,999</b>
<b>Total Expenses</b>	<b>79,466,291</b>	<b>-</b>	<b>79,466,291</b>
<b>Change in Net Assets Before Investment Income</b>	<b>(8,648,947)</b>	<b>7,834,501</b>	<b>(814,446)</b>
<b>Investment Income, Net</b>	<b>2,240,252</b>	<b>3,216,808</b>	<b>5,457,060</b>
<b>Change in Net Assets</b>	<b>(6,408,695)</b>	<b>11,051,309</b>	<b>4,642,614</b>
<b>Net Assets, Beginning of Year</b>	<b>34,194,236</b>	<b>45,465,424</b>	<b>79,659,660</b>
<b>Net Assets, End of Year</b>	<b>\$27,785,541</b>	<b>\$56,516,733</b>	<b>\$84,302,274</b>



“The model of CIS is so effective because we bring a community of support directly inside the school building to help students succeed by removing barriers to access and opportunity.”

– Kathryn Medina, Director of Strategic Partnerships, CIS of Houston

# OUR SUPPORTERS

## Committing to the Cause

CIS is supported by a remarkable community of individuals, foundations, corporations, and organizations who are committed to creating a better system of public education that works for all students. We are deeply grateful for that support and commitment. Without it, our work would not be possible. To all of our supporters — thank you.

### Luminaries

Altria	Alexander Ragan	Cameron Docter	Corky Fisher
Ballmer Group	Alicia Gaul	Carl Stine	Courtney Rosen
Costco Wholesale Corporation	Alisa Singer	Carmen McGhee	Dana Smith
Elaine Wynn	Alyssa Barnes	Carol Ames	Daniel Plate
Panda Cares Foundation, Inc.	Amazon Smile	Carol Auffrey	Daniel Steinborn

### Visionaries

Annie E. Casey Foundation	Amelia Charamba	Carol Harle	Darilyn Olidge
Blue Meridian Partners, Inc	Amelia Traylor	Carol King	David and Kristin Shapiro
Gerald Croan	Amy Elvove	Carol Ninkovich	David Blum
Hudson Group	Andrew and Christine Medvedev	Carol Paquette	David Elfin
James Chambers	Andrew and Karla Melin	Carol Skelly	David Melnick
Sanjay Ghemawat	Ann Neal	Caroline Winslett	David Selden
Whataburger	Ann Rogers	Carolyn and Gary Cohen	Dawn Amory

### Champions

Donna Weiss	Anne Blankenhorn	Carolyn Calkins	Dawn Drazek
John Nixon	Anne Rutherford	Carolyn Carson	Dawn Godaire
Jillian Manus	Annie SooHoo	Carolyn Spann	Deanna Kangas
Zac Guevara	Anonymous	Carolyn Stevens	Deanne Bodeau

### Supporters

Blackbaud	Arina Stopa	Catherine and Rob Wall	Denise Grubb
Joe DiDomizio	Arne Duncan	Emerson	Denise Pride
Leonard Stern	Bailey Erickson	Catherine Curry	Dennis Hamill
Margaretta Taylor	Barbara Lewis	Catherine Duggan	Denny Bouchie
Shaquille O'Neal	Barbara Singer-Pratter	Charles and Sharon Halm	Diane Hunsaker
Sherrie Westin	Beckey Tibbets	Charles Roth	Diane Krull
Skillman Foundation	Belal Harb	Charles Thompson III	Dierdre Sturgis
The Wildflower Foundation, Inc.	Beth Anderson	Charlie Kurth	Dominika Marczak
Vaso Petsagourakis	Beth Davenport	Cheryl Eames	Donna Lombardo

### Friends

Aaron Evans	Betty Gerlach	Chris Gomes	Douglas Schwartz
Abby Pruitt	Betty May Wolfe	Chris Marcotrigiano	Dr. Andrea Brown
Abena Horton	Beverly Gass	Christa Hughes	Earnestine Peterson
Abner Taub	Beverly Kress	Christie and Sarah Thomas	Ed Barker
Alan and Joanne Houghton	Blackbaud	Christie Sommers	Eileen Montegari
Alex Stack	Bonnie Tyler	Christina Harvick	Elaine Harris
Alexander L Wolman	Bradley Edelman	Christine Taylor	Elaine Ragazzo
	Breslauer, Rutman and Anderson Inc.	Cindy Goldsmith	Elaine Scott
	Brian Bowler	Claire Ober	Eleanor Barton
	Brian Cook	Claudia Callahan	Eleanor Dixon
	Bryan Lumpkins	CLC-DEW Foundation, Inc.	Elise Bourne-Busby

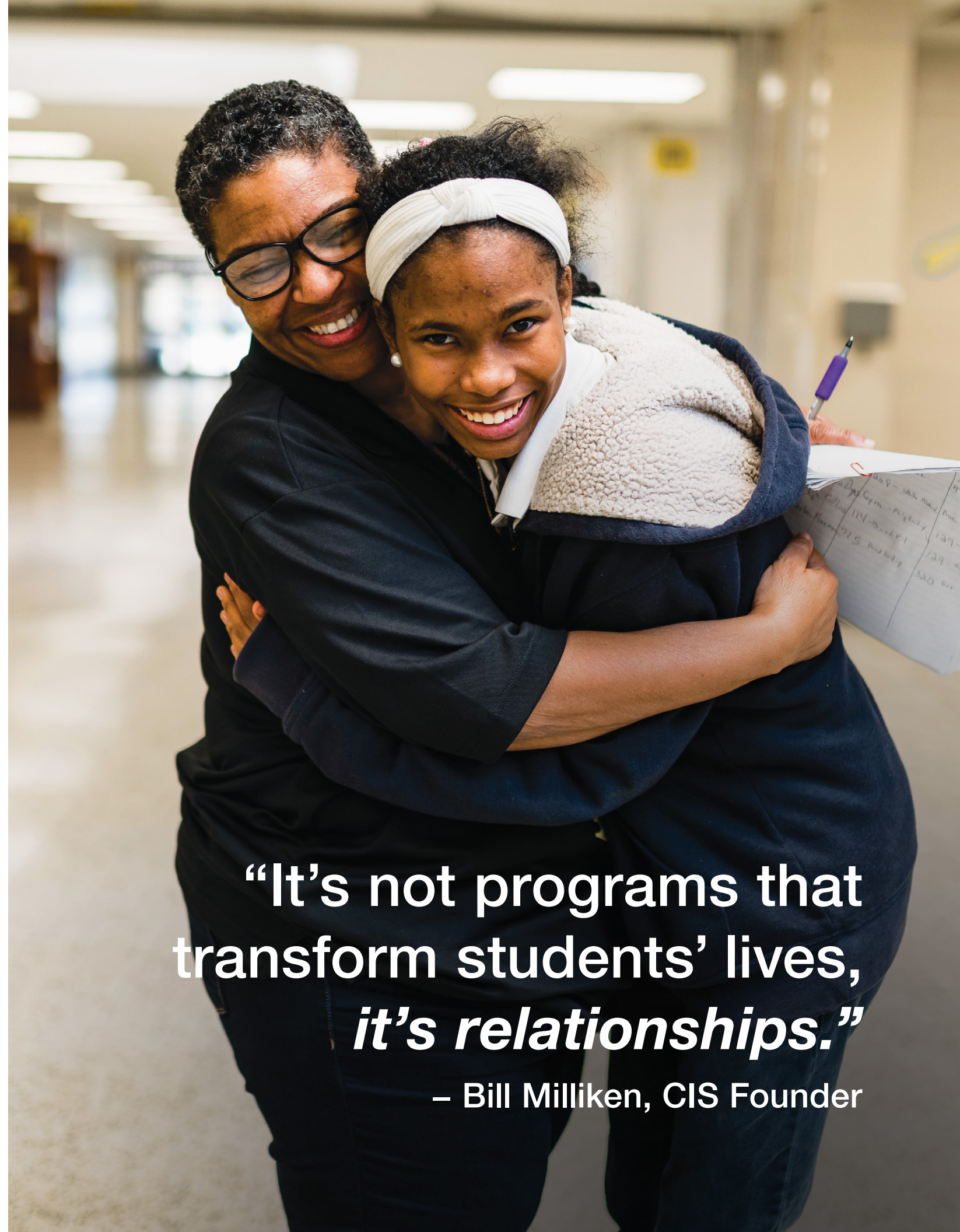
Elizabeth Adams	Jean Wheelock	Ken Marx	Mary Ann Roser
Elizabeth Dixon	Jeffrey Brown	Kenneth Reardon	Mary Cooper
Elizabeth Love	Jeffrey Warren	Kerri Christian	Mary Fad
Elizabeth Thielemann	Jennifer Heroux	Kevin Kobel	Mary Goodkind
Emilio Fajardo	Jenny Marcotrigiano	Kevin Sullivan	Mary Lynn Moran
Emily Bradshaw	Jerry and Cheryl Rau	Kim Levin	Mary Murphy
Emily Conroy Krutz	Jerry and Sandi Croan	Kim Shively	Matthew Cesario
Ernie Lee	Jessica Palfrey	Kristina Gilmore	Maureen Harris
Esha Chiochio	Jessica Watrous	L. Kelly Atkinson, Jr.	Meg Davenport
Esther Wojcicki	JH Markman	Larry Bork	Megan Bailey
Eva Fernandez	Jimmy and Sharon Exum	Laura Domagala	Mel Smith
Frances W Soechting	Joan English	Laura Lein	Melody Henry
Frank Long	Joan Levinstein	Laura Smith	Melynda Caudle
Frank Mountcastle	Joan Montgomery	Lauren Butler	Mercedes Benet
Frank Mountcastle III	JoAnna Been	Lauren Gammage	Micah Alcorn
Franklin Dacca	Joanna Flemons	Lawrence Forte	Michael Dubin
Fred Teitelbaum	Joanna Hopkins	Leah Nanni	Michael French
Gail and Tom Fennimore	Joanne Dixon	Lee Bag	Michael Kaplan
Gale King	Jodi Coverly	Lelia Gore	Michael Katz
George Freeman	Joel Bennett	Leslie Forrest	Michael Lombardi
GGC Group	Joel Mathew	Linda Gale White	Michael Saphier
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Givinga Foundation, Inc.	John Leddy	Linda Laughlin	Michael Weiss
Good Today	John Mark	Linda Morris	Michael Young
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Helen Mundy	Joyce Klein	Mackinnon Family Foundation	Nadine Kline
Holiday and Philip Houck	Juan Sepulveda	Marc and Lois Kemp	Nanciann Ryan
Horace Mann Educators Corporation	Juan Travis	Margaret Bagley	Nancy Day
Isadore Rosenthal	Julia Peters	Margaret Edson-Smith	Nancy Grason
J Seretan	Julie Dennis	Margaret Mourning	Nancy Knapp
Jackie Woody	Jyoti Patel	Margery and Gerson Sher	Nancy Schwachter
Jacob Gross	Kara Mayfield	Maria Esposito	Nancy Sullivan
James Mathis	Karen Friend	Maria Hooper	Network for Good
James Miller and Andrea Sant	Karly Campbell	Maria Magana	Nicole Cerullo
James Read	Kasandra Mitchell	Marianne and Bob Drumm	Nikia Sankofa
James Robinson	Katherine and Mark Lefanowicz	Mariel Waller	Norman Kaufman
Jamilah Moore	Kathleen Beierle	Marielle Abbott	Oluwayemisi Ibidunni Olaitan
Jan Duncan	Kathryn Boling	Mario Parras	Pascal Fernandez
Janet Harris	Kathryn Smith	Marisa Bolton	Patricia Aldaz-Carrasco
Janet Weller	Kathy Raseman	Mark Adams	Paul Ellis
Janette Hoffman	Katie Nelson	Mark Giese	Paul Houston
Javier Perez	Keith Liguori and Kelly Mennemeier	Mark Shinderman	Paul Rothman
Jean Engelke		Mark Whitman and Virginia Provosto	Peter Bankson

Peter Mayer  
 Philip Yip  
 Quentin Regestein  
 Rabbi David Twersky  
 Rachel Anderson  
 Rachel Sours-Page  
 Randall and Mary Hack Foundation  
 Rebecca Benner  
 Rebecca Krauter  
 Rebecca L'Amour  
 Rey Saldaña  
 Richard Bobbe  
 Richard Johnson  
 Richard Karp  
 Richard Kern  
 Richard Lovett  
 Richard Moore  
 Richard Peckham  
 Rob Milburn  
 Rob Van Der Vaart  
 Robert Baldwin  
 Robert Dean  
 Robert Pickron  
 Robert Reiner  
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 Robin Perozzi  
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 Ruth Barney  
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 Salomon Miguel  
 Sam Fogel  
 Samantha Williams  
 Samuel T McKinney  
 Sandra Staton  
 Sara Silva  
 Sarah Greaser  
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 Shaketra Patterson  
 Shana Brodnax  
 Shana Nguyen  
 Shannon Brown  
 Shannon Rosenthal

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 Sheena Sullivan  
 Sheila Haley  
 Sheldon Elish  
 Shelly Kreider  
 Sonja Glover  
 Spotfund Technologies  
 Stacy Ehrlich  
 Steven Angel and Elizabeth Mandel  
 Steven McCullough  
 Stina Permid  
 Sultan Kassegne  
 Sunil Mallireddy  
 Susan Baer  
 Susan Federspiel  
 Susan Levine  
 Susan Matthews  
 Susan Osborn  
 Susan Schwartz  
 Susan Stewart  
 Suzanne and David Oliver  
 T.G. Barnes Pirko  
 Talitha Halley  
 Terry Buck  
 Terry Stewart  
 Texas Instruments  
 The Benevity Community Impact Fund  
 The Boston Consulting Group  
 The Cooley Fanning Family Fund  
 The James and Susan Cole Household  
 The Sommers Family  
 Theodore and Karin Mayer Family Foundation  
 Thomas Klitgaard  
 Thomas Rowan  
 TJ and Genna Siemons  
 Tom and Linda Morris  
 Tyrone Mingo  
 Vince Meconi  
 Wayne Jennings  
 Wayne Johnson  
 Wendell Blaylock  
 Wendy Van Peenan and Rod Malcolm  
 William and Elizabeth Korn  
 William DiBuono  
 William Myers

William Patterson  
 William Starnes  
 Yrua Riley  
**Honor Roll**  
 Aditya Hemdev  
 Alexander Borg  
 Allan Trautman  
 Amy Escobar-Babb  
 Anisha Chinwalla  
 Ann and Will Gregory  
 Aubrey Kelm  
 Benita Lee  
 Brendan Kerwin  
 Carolyn Townsend  
 Christopher Murray  
 Daniel Cregger  
 Daryl Domman  
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 David Shilling  
 Deborah German  
 Ellen Roska  
 Evan Farina  
 Harry Kruglik  
 Isaiah Pickens  
 James Beissner  
 James Murray  
 Jeff White  
 Jennifer Plant  
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 Jennifer Wolfersberger  
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 Joshua Greenwald  
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 Linsay Hiller  
 Liz Preyer  
 Marie Hennessey  
 Michael and Brittany Usrey  
 Michael Huang  
 Michael Khoo  
 Mimi Tan  
 Miriam and Jeff Tucker  
 Nicholas Fall  
 Nicole Hoffpaur  
 Nigel Goldenfeld  
 Nikia Wilson  
 Phillip Kemp  
 Rashidah McCoy

Rebecca Ichord  
 Roberta Hunter  
 Saichelle McNeill  
 Sarah Axler  
 Sarah Pederson  
 Shawn Connolly  
 Shira Weintraub  
 Tamara Runtsova  
 Tawny Fortitudo  
 Torian Brown  
 Whitney Baldwin



**“It’s not programs that transform students’ lives, it’s relationships.”**

**– Bill Milliken, CIS Founder**

SCAN ME



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4avD4jf](https://cisnational.org/4avD4jf)

## LEARN MORE

Visit [CommunitiesInSchools.org](https://CommunitiesInSchools.org) to learn more about our work.

SCAN ME



[cisnational.org/  
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## GET CONNECTED

Contact a member of our team to discuss funding partnership opportunities.

**#AllinforKids**



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Communities  
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